

## Attachment E – Business Proposal Template

**Instructions: Please provide answers in the shaded areas to all questions. Reference all attachments in the shaded area.**

- 2.3.1 General (optional)** - Please introduce or summarize any information the Respondent deems relevant or important to the State's successful acquisition of the products and/or services requested in this RFP.

- 2.3.2 Respondent's Company Structure** - Please include in this section the legal form of the Respondent's business organization, the state in which formed (accompanied by a certificate of authority), the types of business ventures in which the organization is involved, and a chart of the organization. If the organization includes more than one (1) product division, the division responsible for the development and marketing of the requested products and/or services in the United States must be described in more detail than other components of the organization. Please enter your response below and indicate if any attachments are included.

For 16 years, LSL has been the leading provider of medical stockpile solutions to the Government. With approximately 6.5M SF of FDA-compliant warehousing and distribution space and a team of approximately 600 dedicated and mission focused employees, we feel uniquely qualified to provide a flexible and easy-to-implement solution. Our proprietary system and procedures have been refined by our surge response to H1N1, Ebola, Zika, Monkeypox, COVID-19, Afghanistan Repatriation, Hurricanes, and many other events. In addition to the work that we do managing critical medical stockpiles, we are also a valued third-party logistics (3PL) provider to top tier pharmaceutical, medical device, and biotech companies. We are currently the provider of Stockpile management services to South Carolina, New York, and California. In addition to these services, we are also engaged with the State of Florida to develop and manage its Canadian Prescription Drug Importation Program. These activities allow LSL to bring capabilities from the private sector to our Federal and State stockpile offerings.

LSL's expertise lies in the design, maintenance, and support of stockpiles for the public health. As part of our work with the Strategic National Stockpile and State Stockpiles, we manage medical supply stocks (pharma, vaccine, biologics), durable medical equipment (DME), personal protective equipment (PPE) and disaster response materials (ranging from triage equipment, to water and food, temporary shelter, and backup generators), all within cGMP compliant operations. LSL has additional capabilities to manage a stock rotation program, complex kitting, warehouse/inventory tracking, and equipment utilization. We understand how important it is for the State of Indiana to be prepared for all emergency events, and by utilizing a licensed and cGMP-compliant facility, the state will maintain preparedness.

We also understand how important it is to protect the sizeable investment in assets that make up a stockpile for disaster situations and emergencies, and we have an exemplary record in doing so. Successful daily operations require a stable and trained workforce, a robust quality system and an understanding of and commitment to the mission of a Stockpile. LSL's management personnel and warehouse staff will be available for 24 hours a day during Surge events to handle the outlined workload. LSL has a large group of highly trained personnel at its Headquarters, located in Dallas, TX, to support the State of Indiana including its Quality Control team and Control Tower with inventory oversight.

LSL has included a document titled "Articles of Organization" as an attachment.

Legal form of business organization: Limited Liability Company (LLC)

State in which formed: Florida

Types of business ventures: Emergency Management, State Stockpile, Managed Services for Government-Owned Pharmaceuticals and Medical Supplies

Organization chart: Included as an attachment titled "Org Chart 20 SEP 2022"

**2.3.3 Respondent's Diversity, Equity and Inclusion Information** - With the Cabinet appointment of a Chief Equity, Inclusion and Opportunity Officer, on February 1, 2021, the State of Indiana sought to highlight the importance of this issue to the state. Please share leadership plans or efforts to measure and prioritize diversity, equity, and inclusion. Also, what is the demographic compositions of Respondents' Executive Staff and Board Members, if applicable.

LSL makes Diversity, Equity, and Inclusion (DEI) a priority and encourages employee engagement through creating a DEI committee and by ensuring diversity is considered in recruitment and hiring. The DEI committee is composed of 14 LSL staff who are passionate about fostering inclusion, ensuring equitable processes are in place, and promoting diversity efforts. LSL's DEI purpose statement is "LifeScience Logistics is devoted to fostering a diverse and inclusive environment where awareness is mandatory, commitment is necessary, and actions are promised. We drive collaboration and innovation by empowering our employees to be fully themselves." Currently, this committee is analyzing demographic data and developing initiatives to support employees of all backgrounds and to promote more equitable hiring practices. Additionally, LSL's leadership has made hiring from a diverse applicant pool a priority for management and executive positions. These leadership actions will support the second part of the DEI purpose statement: to drive collaboration and innovation through employee empowerment. LSL is committed to the continuity of these initiatives. LSL also conducts annual anti-harassment training of all employees.

**2.3.4 Company Financial Information** - This section must include documents to demonstrate the Respondent's financial stability. Examples of acceptable documents include most recent Dunn & Bradstreet Business Report (preferred) or audited financial statements for the two (2) most recently completed fiscal years. If neither of these can be provided, explain why, and include an income statement and balance sheet, for each of the two most recently completed fiscal years.

If the documents being provided by the Respondent are those of a parent or holding company, additional information should be provided for the entity/organization directly responding to this RFP. That additional information **should explain the business relationship between the entities and demonstrate the financial stability of the entity/organization which is directly responding to this RFP.**

LifeScience Logistics has attached its Financial Statements for the two most recently completed fiscal years.

**2.3.5 Integrity of Company Structure and Financial Reporting** - This section must include a statement indicating that the CEO and/or CFO, of the responding entity/organization, has taken personal responsibility for the thoroughness and correctness of any/all financial information supplied with this proposal. The areas of interest to the State in considering corporate responsibility include the following items: separation of audit functions from corporate boards and board members, if any, the manner in which the organization assures board integrity, and the separation of audit functions and consulting services. The State will consider the information offered in this section to determine the responsibility of the Respondent under IC 5-22-16-1(d).

I, David Cheetham, as Chief Executive Officer of Life Science Logistics (LSL), LLC, take full responsibility for the thoroughness and correctness of financial information supplied within this proposal response.  
LSL takes full responsibility in its ability to supply the State of Indiana the services stated within this proposal and will comply with the items listed within Section 2.3.5 of the Executive Proposal requirement. LSL takes pride in its past experience in working with State and Federal Stockpiles, as it continues to exceed the expectations of its clients. With 16 years of experience, and over 600 dedicated employees, LSL maintains its reputation as the leading industry provider for Stockpiles.

**2.3.6 Contract Terms/Clauses** - Please provide the requested information in RFP Section 2.3.6.

LSL has listed one addition to the Indemnification provision, please see below:  
**24. Indemnification.** The Contractor agrees to indemnify, defend, and hold harmless the State, its agents, officials, and employees from all third party claims and suits including court costs, attorney's fees, and other expenses caused by any grossly negligent or intentional act or omission of the Contractor and/or its subcontractors, if any, in the performance of this Contract that causes bodily injury or death. The State will not provide indemnification to the Contractor.

**2.3.7 References** - Reference information is captured on **Attachment H**. Respondent should complete the reference information portion of **Attachment H**, which includes the name, address, and telephone number of the client facility and the name, title, and phone/fax numbers of a person who may be contacted for further

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information if the State elects to do so. The rest of **Attachment H** should be completed by the reference and **emailed DIRECTLY** to the State. The State should receive **3 Attachments H** from clients for whom the Respondent has provided products and/or services that are the same or similar to those products and/or services requested in this RFP. **Attachment H** should be submitted to [idoareferences@idoa.in.gov](mailto:idoareferences@idoa.in.gov). **Attachment H** should be submitted no more than ten (10) business days after the proposal submission due date listed in Section 1.24 of the RFP. Please provide the customer information for each reference.

<b>Customer 1</b>	
Legal Name of Company or Governmental Entity	South Carolina Emergency Management Division, State of South Carolina
Company Mailing Address	[REDACTED]
Company City, State, Zip	[REDACTED]
Company Website Address	N/A
Contact Person	Guy Gierhart
Contact Title	Operations Support Chief – EMAC Coordinator
Company Telephone Number	[REDACTED]
Company Fax Number	N/A
Contact E-mail	[REDACTED]
Industry of Company	Emergency Management
<b>Customer 2</b>	
Legal Name of Company or Governmental Entity	New York State Division of Homeland Security and Emergency Services
Company Mailing Address	N/A
Company City, State, Zip	[REDACTED]
Company Website Address	N/A
Contact Person	Melissa Nussbaum
Contact Title	N/A
Company Telephone Number	N/A
Company Fax Number	N/A
Contact E-mail	[REDACTED]
Industry of Company	Emergency Management
<b>Customer 3</b>	
Legal Name of Company or Governmental Entity	General Services Administration
Company Mailing Address	[REDACTED]
Company City, State, Zip	[REDACTED]
Company Website Address	www.gsa.gov
Contact Person	Elizabeth Steiner
Contact Title	Contracting Officer
Company Telephone Number	[REDACTED]

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Company Fax Number	N/A
Contact E-mail	
Industry of Company	Managed Services for Government-Owned Pharmaceuticals

**2.3.8 Registration to do Business** – Per RFP Section 2.38, Respondents providing the products and/or services required by this RFP must be registered to do business by the Indiana Secretary of State. The Secretary of State contact information may be found in Section 1.18 of the RFP. This process must be concluded prior to contract negotiations with the State. It is the successful Respondent’s responsibility to complete the required registration with the Secretary of State. Please indicate the status of registration, if applicable. Please clearly state if you are registered and if not provide an explanation.

LSL is registered to do business with the state of Indiana.

**2.3.9 Authorizing Document** - Respondent personnel signing the Executive Summary of the proposal must be legally authorized by the organization to commit the organization contractually. This section shall contain proof of such authority. A copy of corporate bylaws or a corporate resolution adopted by the board of directors indicating this authority will fulfill this requirement. Please enter your response below and indicate if any attachments are included.

David Cheetham, the respondent personnel signatory, is the Chief Executive Officer of LSL Holdco, LLC. LSL Holdco, LLC is the operator manager of Life Science Logistics, LLC, the organization submitting this proposal. As Chief Executive Officer, Mr. Cheetham has the authority to commit the organization contractually to this proposal. A copy of the corporate resolutions of the sole member of LSL Holdco, LLC appointing Mr. Cheetham as the Chief Executive Officer is attached, titled “Authorizing Document”.

**2.3.10 Diversity Subcontractor Agreements** -

- a. Per RFP Sections 1.21, Minority & Women’s Business Enterprises (MBE/WBE), and 1.22 Indiana Veteran Owned Small Business Subcontractor (IVOSB), explain process followed to engage with potential MBE, WBE and IVOSB owned, Indiana certified businesses listed on Division of Supplier Diversity site. List the businesses invited to discuss the opportunity for potential partnership if applicable.

The subcontractor LSL has listed, Cassady Electrical Contractors, Inc., is a Women-Owned Business that will be performing work during this contract. They will purchase and install equipment and wiring during the four month conditioning phase.

LSL’s goal is to increase the use of Minority & Women’s Business Enterprises and Indiana Veteran Owned Small Business as subcontractors. LSL is and has been working

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diligently to identify opportunities to utilize these businesses going forward. In order to identify these potential sources, LSL will utilize websites such as [veterownedbusiness.com](http://veterownedbusiness.com) and [dsbs.sba.gov](http://dsbs.sba.gov), LinkedIn, attend Small Business trade fairs, survey its existing list of suppliers and contractors, and perform outreach to the Chamber of Commerce and its subcategories encompassing Minority Business Enterprises within this geographic location.

- b. If not proposing each MBE, WBE or IVOSB subcontractor partnership, explain the rationale for declining to do so. Complete this for each category not proposed.

LifeScience Logistics will encourage our General Contracting arm to seek qualified Veteran-, Women-, and Minority-owned businesses. We will push them to search for other potential small business opportunities.

If awarded, LSL and the General Contractor are prepared to provide a list of potential Veteran-, Women-, and Minority-owned subcontractors in addition to the required attachments A and A1 for these diverse subcontractors.

**2.3.11 Evidence of Financial Responsibility** – This section will indicate the ability to provide the mandatory evidence of financial responsibility. See RFP Section 1.25 for details.

Notwithstanding any other provisions relating to the beginning of the term, any contract will not become effective until the evidence of financial responsibility is delivered in the correct form and amount to the address indicated in RFP Section 1.25.

LSL will adhere to the requirement set forth in Section 1.25 of the RFP, and will provide evidence of financial responsibility prior to contract execution.

**2.3.12 General Information** - Each Respondent must enter your company's general information including contact information.

Business Information	
Legal Name of Company	Life Science Logistics, LLC
Contact Name	Peyton Dickman
Contact Title	Business Development
Contact E-mail Address	<a href="mailto:pdickman@lslog.com">pdickman@lslog.com</a>
Company Mailing Address	3100 Olympus Blvd., STE 100,
Company City, State, Zip	Dallas, TX 75019
Company Telephone Number	469.256.7366
Company Fax Number	469.697.3744

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Company Website Address	www.lslog.com
Federal Tax Identification Number (FTIN)	20-4870652
Number of Employees (company)	~600
Years of Experience	16
Number of U.S. Offices	16
Year Indiana Office Established (if applicable)	2010
Parent Company (if applicable)	N/A
Revenues (\$MM, previous year)	2021 - \$136,350,449
Revenues (\$MM, 2 years prior)	2020 - \$77,539,133; 2019 - \$53,104,478
% Of Revenue from Indiana customers	35%

- a. Does your Company have a formal disaster recovery plan? Please provide a yes/no response. If no, please provide an explanation of any alternative solution your company has to offer. If yes, please note and include as an attachment.

Yes, our plan is included as an attachment and titled "Emergency Response Plan."

- b. What is your company's technology and process for securing any State information that is maintained within your company?

LSL relies on AWS for security of the cloud and provides security in the cloud for our clients. AWS is responsible for protecting the infrastructure that runs all the services offered in the AWS cloud.

LSL utilizes a layered security approach. The security architecture relies on VPN tunnel access to an AWS virtual private cloud (VPC) containing private subnets hosting a database. All layers and components are protected using AWS Security Groups (firewalls) and Identity and Access Management (IAM) authorization. Authentication to the application is controlled by username and password using strong password guidelines.

**2.3.13 Experience Serving State Governments** - Please provide a brief description of your company's experience in serving state governments and/or quasi-governmental accounts.

For 16 years, LSL has been the leading provider of medical stockpile solutions to the Government. With approximately 6.5M SF of FDA-compliant warehousing and distribution space and a team of approximately 600 dedicated and mission focused employees, we feel uniquely qualified to provide a flexible and easy-to-implement solution. Our system and procedures have been refined by our surge responses to H1N1, Ebola, Zika, Monkeypox, COVID-19, Afghanistan Repatriation, hurricanes, and many other events. We are currently the provider of stockpile management services



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to South Carolina, New York, and California. We are also engaged with the State of Florida to develop and manage its Canadian Drug Importation Program. In addition to the work we do managing critical medical supplies, we are also a third-party logistics (3PL) provider to top tier pharmaceutical, medical device, and biotech companies. These activities allow LSL to bring capabilities from the private sector to our Federal and State stockpile offerings.

The below table represents our direct interaction during these times of local and national stress.

<b>Year</b>	<b>Event</b>	<b>Action</b>
Ongoing	Covid-19 Response	Deployment of Personnel Protective Equipment, National Disaster Medical System Caches and Federal Medical Station. Management of State Stockpiles for New York and South Carolina
2022	Monkeypox	Shipments of Jynneos (Frozen Monkeypox vaccine), TPOXX/Tecovirimat (Refrigerated and Ambient Smallpox Treatment)
2022	N95 Deployment	Shipped over 125 million N95 masks to around 200 cities and 45 states
2021	Hurricane Ida	Deployment of NDMS, FMS, and various PPE
2021	Unaccompanied Children Mission Support	Deployment of the National Disaster Medical System Material Caches and various PPE.
2021	Afghanistan Repatriation	NDMS Assets
2021	Haiti Refugee Mission	NDMS Assets
2019	Hurricane Dorian	Deployment and rehab of National Disaster Medical System Caches.
2018	Hurricane Florence	Deployment of National Disaster Medical System Material Caches.
2018	Hurricane Michael	Deployment of National Disaster Medical System Material Caches.
2018	FMS Kitting	Build of Federal Medical Stations, Hygiene Kits and Nurse Kits.
2018	FMS Build	Build of Federal Medical Stations.
2017	Hurricane Harvey/Irma	Preventative Maintenance and deployment of Medical Devices.
2017	Hurricane Harvey	Deployment of Federal Medical Stations.



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2017	Haiti Support	Deployment of Federal Medical Stations.
2017	Hurricane Maria	Deployment of Federal Medical Stations and support products.
2016	LA Flooding	Deployment of Federal Medical Station.
2016	Haiti Support	Preventative Maintenance and deployment of Medical Devices.
2016	Zika Prevention	Zika Prevention Kits assembled and shipped.
2014	Ebola	Deployment of Personnel Protective Equipment Kits.
2012	Hurricane Isaac	Deployment of Federal Medical Stations.
2012	Hurricane Sandy	Deployment of Federal Medical Stations.
2009	H1N1	Deployment of PPE, antiviral and other medical countermeasures.

### 2.3.14 Experience Serving Similar Clients - Please describe your company's experience in serving customers of a similar size to the State with similar scope. Please provide specific clients and detailed examples.

LSL is dedicated to healthcare logistics with client-focused, scalable, and quality-driven operations. LSL's leadership team has over 180+ years of combined experience in healthcare distribution and operations, cold-chain management, FDA 21 CFR compliance and DEA controlled substance management.

LSL manages medical devices, pharmaceuticals, vaccines, and biologics for over 50 clients, exclusively within healthcare. LSL operates Controlled Room Temperature 20°C - 25°C, 2°C to 8°C Cooler, -30°C Freezer, and -80°C Ultra Low Frozen storage and distribution for several medical device and pharmaceuticals, as well as a trained staff for handling of hazmat products in the facility and through air/ground transport. LSL also manages manufacturers operations providing products to Hospitals, Clinics, Retailers, Specialty Pharmacies, Wholesale Distributors, Direct-to-Consumer and Government entities. LSL has a light manufacturing license to perform value added services, such as returns, kitting/relabeling/repackaging, ISO13485 certification for medical device compliance and VAWD accreditation for compliance in security, best practices for safe distribution and State Boards of Pharmacy requirements.

With all clients, LSL provides continuous improvement through a Lean Six Sigma methodology, transparency through superior data intelligence/reporting and relentless client focus. LSL has worked hard to develop these characteristics over the years.

**2.3.15 Payment**

REMOVED AT REQUEST OF AGENCY

**2.3.16 Extending Pricing to Other Governmental Bodies**

REMOVED AT REQUEST OF AGENCY

**2.3.17 Indiana Preferences - (Refer to RFP Section 2.6.3 for additional information)**

Pursuant to IC 5-22-15-7, Respondent may claim only one (1) preference. For the purposes of this RFP, this limitation to claiming one (1) preference applies to Respondent's ability to claim eligibility for Buy Indiana points. **Respondent must clearly indicate which preference(s) they intend to claim. Additionally, the Respondent's Buy Indiana status must be finalized when the RFP response is submitted to the State.**

Approval will be system generated and sent to the point of contact email address provided within the Bidder Registration profile. This is to be attached as a screenshot (copied/pasted) for response evaluation.

**Buy Indiana**

Refer to RFP Section 2.6.2 for additional information.

As per the Attestation Form, LSL is claiming Buy Indiana Status.

**From:** Buy Indiana Economic Investment <[buyindianainvest@idoa.in.gov](mailto:buyindianainvest@idoa.in.gov)>  
**Sent:** Tuesday, November 1, 2022 9:49 AM  
**To:** David Allen <[DAllen@lslog.com](mailto:DAllen@lslog.com)>; Jonah Petchesky <[jpetchesky@lslog.com](mailto:jpetchesky@lslog.com)>; Mills, Lawren <[Lawren.Mills@icemiller.com](mailto:Lawren.Mills@icemiller.com)>; Lacey.Berkshire@icemiller.com  
**Cc:** Buy Indiana Economic Investment <[buyindianainvest@idoa.in.gov](mailto:buyindianainvest@idoa.in.gov)>; Snethen, John D <[JSnethen@idoa.in.gov](mailto:JSnethen@idoa.in.gov)>  
**Subject:** RE: Buy Indiana Certification- LIFE SCIENCE LOGISTICS, LLC (CERTIFIED)

Good Morning,

This email is to certify that **LIFE SCIENCE LOGISTICS, LLC** is a Buy Indiana business under **Category #4**.

This certification expires in one year. You may submit a new application on or before **November 1, 2023**.

**Note:** If you seek to re-certify, you are responsible for providing updated evidence each time re-certification is sought. No certification nor evidence in support thereof "rolls over" to a subsequent certification based on a previous certification. (The email method is valid until the Supplier Portal site is accessible.)

Kind regards,

*Sandra Redding*

Buy Indiana c/o IDOA Legal  
[Buyindianainvest@idoa.in.gov](mailto:Buyindianainvest@idoa.in.gov)



**2.3.18 Subcontractors – (Refer to RFP Section 2.6.4 for additional information)**

The Respondent is responsible for the performance of any obligations that may

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result from this solicitation and shall not be relieved by the non-performance of any subcontractor. Respondent's proposal must identify all subcontractors including those not submitted in **Attachment A and/or Attachment A1** and describe the contractual relationship between the Respondent and each subcontractor. Per instructions in **Attachment J** either a copy of the **executed subcontract** or a **letter of agreement** over the official signature of the firms involved must accompany each proposal.

Any subcontracts entered into by the Respondent must be in compliance with all State statutes and will be subject to the provisions thereof. For each portion of the proposed products or services to be provided by a subcontractor, **the Attestation Form, Attachment J must include the identification of the functions to be provided by the subcontractor and the subcontractor's related qualifications and experience.**

The combined qualifications and experience of the Respondent and any or all subcontractors will be considered in the State's evaluation. The Respondent must furnish information to the State as to the amount of the subcontract, the qualifications of the subcontractor for guaranteeing performance, and any other data that may be required by the State, by this RFP. All subcontracts held by the Respondent must be made available upon request for inspection and examination by appropriate State officials, and such relationships must meet with the approval of the State.

The Respondent must list any subcontractor's name, address, and the state in which formed that are proposed to be used in providing the required products or services. The subcontractor's responsibilities under the proposal, anticipated dollar amount for subcontract, the subcontractor's form of organization, and an indication from the subcontractor of a willingness to carry out these responsibilities are to be included for each subcontractor. This assurance in no way relieves the Respondent of any responsibilities in responding to this solicitation or in completing the commitments documented in the proposal. The Respondent must indicate which, if any, subcontractors qualify as a Minority Business Enterprise, Women's Business Enterprise, or Veteran Owned Small Business under IC 4-13-16.5-1 and IC 5-22-14-3.5. See Section 1.21, Section 1.22 and **Attachments A/A1** for Minority, Women, and Veteran Business information.

IVOSB entities (whether a prime or subcontractor) must have a Bidder ID. If registered with IDOA, this should have already been provided (as with MWBEs). IVOSBs that are only registered with the Federal Center for Veterans Business Enterprise will need to ensure that they also have a Bidder ID provided by IDOA (please see RFP Section 2.3.8 for details).

The subcontractor LSL has listed, Cassady Electrical Contractors, Inc., is a Women-Owned Business that will be performing work during this contract. They will purchase

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and install equipment and wiring during the four month conditioning phase.

LifeScience Logistics will utilize the below additional subcontractors:

Name: Automated Logistics

Address: 5900 Northwoods Business Parkway, Suite B, Charlotte, NC 28269

Anticipated Dollar Amount: \$800,000

Tax ID: 82-0540614

Name: Compass Construction

Address: 250 East 96<sup>th</sup> Street, Suite 100, Indianapolis, IN 46240

Anticipated Dollar Amount: \$4,248,425

Tax ID: 27-3042323

Rich Prestholt <RPrestholt@compassccg.com>  
To: Andrew Spurlock; cstele; Karen Stevenson  
Cc: Adam Ross; Joseph Fountaine  
You replied to this message on 11/2/2022 1:59 PM.

2020 W9 Compass CCG.pdf  
695 KB

Good Afternoon to All,

Attached is the W9 as requested.

We, Compass Commercial Construction Group are prepared to perform the work for contract/RFP 23-72658, on behalf of LifeScience Logistics for respective service area to be performed.

Thanks, Rich

Name: JRA

Address: 7222 North Shadeland Avenue, #200, Indianapolis, IN 46250

Anticipated Dollar Amount: \$35,000

Tax ID: 35-198660

Name: Malin

Address: 15870 Midway Road, Addison, TX 75001

Anticipated Dollar Amount: \$1,004,000

Tax ID: 27-4081839

Hatton, Phil <Phil.Hatton@malinsystems.com>  
To: Andrew Spurlock  
Cc: Adam Ross; Joseph Fountaine

Andrew,

Our company Malin is prepared to perform the work for contract/RFP 23-72658 on behalf of LifeScience Logistics for respective service area to be performed.

Thank you,

Phil  
Malin Systems

Name: North Mechanical

Address: 2627 North Emerson Avenue, Indianapolis, IN 46218

Anticipated Dollar Amount: \$550,000

Tax ID: 35-2152474

Name: Stanley

Anticipated Dollar Amount: \$300,000

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Name: K&K Fence

Address: 6520 Brookville Road / P.O. Box 19833, Indianapolis, IN

Anticipated Dollar Amount: \$59,000

Tax ID: 25-1557753

We, K & K Fence Co., Inc. are prepared to perform the work for contract/RFP 23-72658, on behalf of LifeScience Logistics for respective service area to be performed.

Thank you,

Carrie Lewis-Pennington  
Finance Manager, K & K Fence  
317-759-5872 (direct)  
317-359-5425 (main office)  
[clewis@kandkfence.com](mailto:clewis@kandkfence.com)

These subcontractors are all committed to this RFP, and LSL can provide further information upon request. LSL has also provided the W-9 for some of the above mentioned subcontractors ("2020 W9 Compass CCG," W9 – ALCS – 2020 – signed," "K & K Fence W-9," "North mechanical W-9," "W-9 N J Malin – 2021.")